



# Italian Trade Delegation

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President  
BioNJ





WELCOME TO CHAMBERSBURG

The oldest city in the South



ITALIAN  
PEOPLES BAKERY

The Pride of Chambersburg

HOME OF THE FINEST BREAD & PASTRY



# Biotechnology Industry Overview

- New Jersey is among the top four biotechnology clusters in the country
- 80 companies in 1998
- More than 240 today

# Economic Impact

- Biotechnology a growth driver
- 6,155 public company employees - YE 2007
- 2007 R&D expenditures = \$1.2 billion
- 2007 revenues at 32 public firms  
> \$3.2 billion
- 2007 public and private revenues > \$5 billion

# Why New Jersey

- Tradition of innovation
- Strong pharmaceutical base
- Financial markets
- Supportive State Government
- Centers of academic excellence

Rutgers

Princeton

UMDNJ

NJIT

# About BioNJ

- Founded in 1994
- Mission: To foster the growth and advancement of the NJ biotech cluster
- The voice for biotech companies
- Advance their economic growth and development
- Encourage companies from around the world to locate here

# International Focus

- Broadened focus beyond Trenton and Washington
- International membership
- [Clinicaltrials.gov](http://Clinicaltrials.gov)

- The world is “flat.”
- New Jersey is the place to be.
- BioNJ is ready to assist you.



# Thank You

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