



**Gil Medina, Executive Managing Director
Cushman & Wakefield, Inc.**

Attorney, CPA and licensed Real Estate Broker who has developed extensive expertise in management, sales, business development, technology, and regulatory matters as:

- ◆ Business development professional for a VOIP telecommunications company
- ◆ Business development professional for a global real estate company
- ◆ Legal counsel to a major federal department
- ◆ Elected official
- ◆ Practicing attorney and CPA
- ◆ President and General Counsel of a Biotechnology company
- ◆ Senior Manager at a global real estate company
- ◆ Board member of several for-profit and non-profit corporations
- ◆ Policy Advisor to city, state and federal bodies
- ◆ New Jersey Secretary of Commerce

Cushman & Wakefield, Inc.--- C&W is the world's largest privately held commercial real estate services firm.

- 8/1/05 to Present - Executive Managing Director: Responsible for managing Cushman & Wakefield's New Jersey operations consisting of three offices in Western, Central and Northern New Jersey. Accountable for operations and business development for all of the service lines offered by the firm, including Commercial, Industrial, and Retail Brokerage Services; Asset Services; Property and Project Management; Financial Services; Valuation Advisory Services, and Consulting.
- 9/1/02 to 7/31/05 - Director of Cushman & Wakefield's *Technology Enterprise Group*: Responsible for providing and coordinating integrated solutions to government, private and academic research organizations and corporations seeking R&D, high-tech pilot production or manufacturing facilities.

Previous Positions

- Secretary of Commerce for the State of New Jersey
- President/General Counsel start-up Biotechnology firm
- Vice President Marketing Voice Over IP Firm
- Manager with two Regional Accounting Firms
- Litigation Attorney, US Department of Housing and Urban Development