

## **Legalandfiscal.it**

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### **EDUCATION**

1983 High School Diploma

1990 Degree in Law at La Sapienza University of Rome

1993 Degree in Canonic Law at Pontificia Universitas Lateranensis

1993 Qualifying bar exams completed before the Appeals Court of Rome;

enrolled

in the Rome Bar

### **WORK EXPERIENCE**

1985-1990 Tour Guide for groups visiting European countries

1990-1993 Law Practise

1993-1999 Assistant Professor in Processual Civil Law at Pontificia Univ. Lateranensis

1995-2006 Company manager and shareholder in the aviation industry specialising in

the preparation and negotiation of contracts with clients, suppliers and staff

1993-2009 Lawyer with specific competences in Civil, Commercial and International Law

### **LINGUE / LANGUAGES**

Italian Mother tongue

English Fluent in understanding, speaking and writing

French Sufficient in understanding and speaking / No writing

Spanish Sufficient in understanding and speaking / No writing

### **SKILLS AND COMPETENCES**

I wrote and negotiated Italian and international contracts, and many other proceedings in civil, commercial and international law. Due to my extensive background in commercial, financial and business matters, I've been recently chosen to support as a lawyer in Italy the New Jersey / Italy Trade Council initiatives. As a manager I brought my skills and competences as a lawyer in various other fields: writing and negotiating contracts with suppliers and clients both Italian and non Italian; managing staff and employees (80-100 persons in offices throughout Italy); managing and organising the company's growth; keeping and managing computers at headquarters in Rome and in the offices located at all major Italian airports. I feel I have contributed greatly to the company's growth, which can be measured in an increase in profits of 500% in ten years "1995 to 2005". I've had thus the possibility of playing the role of manager and lawyer, looking at internal and juridical problems of companies.

Sincerely Giampaolo Girardi